

### **REDEFINING PERFECT OFFICE COFFEE**





### Never settle for the ordinary when it comes to coffee for your office.

*Nespresso* hand selects only the finest 1-2% of the world's coffee and seals it in uniquely designed capsules that work in perfect harmony with our state-of-the-art business machines. Create perfect coffee for your office with the touch of a button.

### LIMITED TIME OFFER: 10% OFF Nespresso business machines. Ask your sales representative for more information.

**NESPRESSO.** COOLBREEZE for Business Redefining perfect office coffee.

### **NESPRESSO** BUSINE **TO BUSINESS**



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Solutions designed to meet the needs of professionals

### AT A GLANCE

. . . . . . Since 1996, Nespresso has provided business-to-business solutions, designed to meet the needs of some of the most discerning hosts in the world's foremost hotels and restaurants as well as those of our business customers. Today, the business-to-business team at *Nespresso* provides a range of products and services to professional customers in more than 62 countries worldwide.

The business solutions offered by Nespresso focus on various business channels, mainly Offices, HORECA and Travel, providing services and solutions to answer the specific needs of our customers in each sector.



### COFFEE

There is a *Nespresso* coffee for every taste and occasion and each Nespresso Grand Cru offers unique aromatic notes to meet individual taste preferences. Nespresso offers its professional customers eleven Grand Cru coffees all with distinct aromas, tastes and levels of intensity: 3 Ristrettos, 3 Espressos, 3 Lungos and 2 Decaffeinated coffees.



### MACHINES

Nespresso provides a range of machines dedicated to professional use that meet the different needs and expectations of our customers. *Nespresso* professional machines are specifically designed for intensive, high volume usage and are adaptable to all space and venue configurations for quick and simple preparation of the highest quality coffees.

The Aquila machine combines the best of traditional coffee-making methods with the latest advances from Nespresso for high-volume establishments. Aguila delivers bespoke hot and cold coffee recipes and beverages at the touch of a button, to delight all tastes and preferences.



The Zenius machine is the ideal machine for companies looking for quality and simplicity, with quick coffee and hot

water preparation at the touch of a button.

Both the Aguila and Zenius machines are equipped with the latest technological innovations.

The fully automated and simple to use machines CS200 and CS220 with milk solution can be adapted to include specific features (e.g. payment systems) that fulfill the various needs of offices as well as restaurants.



Zenius

### NESPRESSO. COOLBREEZE

NESPRESSO. COOLBREEZE

For more information on *Nespresso*, please visit: https://coolbreezebeverages.com/products/nespresso

Value-added service unmatched in the industry

### SERVICES

The ongoing innovations by *Nespresso* in the business-to-business sector continue to set the standard for customer care and provide a level of value added service unmatched in the industry.

Each business solution is specifically designed to address the different needs of our professional partners and to allow them to deliver the highest quality coffee and best service experience to their customers.

### PARTNERSHIPS

*Nespresso* has formed partnerships with prestigious culinary organisations and chefs around the world to interact and share viewpoints with key players in the industry.

- Served by over 750 star-rated chefs or equivalent
- Agreements with over 15 international luxury hotel chains, working together to enhance the overall guest experience throughout their stay, including: Club Med, Hilton Worldwide, Kempinski, Pullman Hotels and Resorts, The Ritz-Carlton, SAS Radisson, Shangri-La Hotels & Resorts and Swissôtel Hotels & Resorts
- Recognised partner of prestigious associations such as Relais & Châteaux, Bocuse d'Or, Jeunes Restaurateurs d'Europe, and L'Association de la Sommellerie Internationale (ASI)
- Served by 20 major airlines and over 3,000 business jets as part of their exclusive offering to customers, including: Swiss International Air Lines, Cathay Pacific Airways, Etihad Airways, Qatar Airways and Emirates Airlines



Benefit from professional services

24/7

*Nespresso* has developed programs specifically designed to assist the world's leading chefs and sommeliers to better understand coffee and its potential as part of the overall gastronomic experience for their customers.

### Nespresso Coffee Codex

A complete methodology for tasting coffee, particularly *Nespresso* professional Grands Crus, designed by professionals for professionals.

#### ■ Nespresso Coffee Sommelier<sup>™</sup> Program



A unique educational program for professional sommeliers that focuses on the art of harmonising coffee with other culinary products, such as food, wine, chocolate or water. More than 175 of the world's leading sommeliers have attended the program in its first three years.

#### Nespresso Chef Academy



An opportunity for leading chefs from around the world to participate in classes, workshops and experiments, studying every facet of coffee. More than 145 chefs participated in the *Nespresso* Chef Academy to date.

# RESPRESSO. COOLBREEZE DREMIUNA FOOD FOOD SERVICE

### YOUR CUSTOMERS' TASTES ARE CHANGING

Consumer habits worldwide have changed as demand for high quality service and superior taste grows. In recent years, a noticeable trend has emerged in consumer behavior regarding the consumption of hot drinks by country and sector. The general trend is that consumers are trading up to premium brands and products to show greater individualism and to indulge themselves.

#### THE EVOLUTION OF CONSUMER BEHAVIOR

There is a clear trend showing that today's consumers eat meals or consume hot beverages out of home. Within this context, coffee has a noticeably prominent position.

#### A TREND FOR GOURMET COFFEE

Consumers are increasingly appreciating and selecting superior quality coffee. They have learnt to distinguish and appreciate exceptional coffees that have undergone a thorough selection process and rigorous testing.

### Your customers are willing to pay for quality brands.

#### COFFEE EXPERIENCES COME FIRST

Consumers are showing a growing interest in self-indulgence. They no longer simply want to "have a coffee", they want to enjoy a true "taste experience". They have become increasingly discerning and demand the smooth, rich crema of a good quality espresso. The same is true for other quality coffee beverages made with milk.

Today's consumers have developed their knowledge of coffee, especially that of superior varieties. They are aware of the extra cost linked to quality. They are therefore ready to pay for a more expensive product, as long as it has superior guality in terms of taste, aesthetics, origin and preparation. Consumers are essentially looking for affordable daily luxuries through brands that can offer powerful, indulgent experiences which easily fit in with today's busy lifestyles.

## NESPRESSO. COOLBREEZE

### PORTIONED COFFEE: THE LEADING FOOD SERVICE **GROWTH SEGMENT FOR OUT OF HOME COFFEE**

The professional world increasingly revolves around roast and ground coffee in capsules. Indeed, Nespresso developed a unique system which offers several advantages:

- Consistent quality
- Convenience
- Impeccable hygiene

### YOUR CUSTOMERS ARE WILLING TO PAY FOR PREMIUM BRANDS

### HOW CAN NESPRESSO ACCELERATE YOUR BUSINESS?

### EXTRAORDINARY COFFEE EXPERTISE: PROVEN AND ENDORSED

The guarantee of a perfect cup of coffee at any time. A simple yet revolutionary idea that Nespresso has always upheld, combining a selection of exceptional Grand Cru coffees, a range of advanced and innovatively designed machines and a host of exclusive services. An innovative spirit with one objective: to satisfy the most refined palates, cup after cup.

### **NESPRESSO, PARTNER OF CHOICE FOR FINE DINING** AND LUXURY HOSPITALITY

Internationally renowned chefs, professional associations and high-end hospitality groups view Nespresso as a valuable partner, as it has sought to meet the demands of luxury establishments. These extremely high expectations, whether in terms of quality, expertise, performance, reliability or simplicity, drive Nespresso to offer you products and services to efficiently meet your specific needs.

WHY CHOOSE NESPRESSO?	BENEFITS FOR YOUR ESTABLISHMENT	IMMEDIATE RESULTS FOR YOUR CUSTOMERS
NESPRESSO GRANDS CRUS		
The Grands Crus of coffee	Sell coffee with higher profit margins	Guaranteed exceptional gourmet coffee
A choice of 8 Grands Crus	• A diverse beverage menu that highlights your commitment to your customers' taste preferences	<ul> <li>The ability to choose the perfect Grand Cru for every occasion based on personal taste preferences</li> </ul>
Portioned coffee	• Enables cost control by using exactly the right portion, with guaranteed freshness and impeccable hygiene	Consistent in-cup result time after time
Milk-based recipes, hot and cold drinks	<ul> <li>Appeal to your current and future customers with a range of bespoke hot and cold coffee beverages</li> </ul>	A variety of beverages and recipes from which to choose

NESPRESSO PROFESSIONAL COFFEE MACHINES			
High speed	<ul> <li>Increase in sales volumes thanks to the optimum management of peak periods</li> </ul>	• Fast and efficient service	
Easy-to-use	<ul> <li>Staff spend less time with the machine and more time with your customers</li> </ul>	No interruptions or delays	

NESPRESSO SERVICES FOR PROFESSIONALS			
Technical and maintenance teams available, 24/7	<ul> <li>No loss of income if a machine breaks down</li> </ul>	Continuous coffee service assured	
THE NESPRESSO BRAND			
Nespresso	Complements the positive image of your establishment	<ul> <li>Recognized coffee expertise that has won the trust of over 8 million <i>Nespresso</i> Club Members around the world</li> </ul>	

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### THE PIONEERING SPIRIT OF *NESPRESSO*

Nespresso came up with a simple but revolutionary idea: to create the perfect cup of espresso coffee with an exquisite *crema*, tantalizing aroma and full-bodied taste, as generations of skilled baristas have done, yet with maximum convenience. This spirit is still embodied in our continuous quest for innovation, coupled with our strive for excellence.

#### **OUR PASSION FOR PERFECTION**

We push perfection to the extreme at every step of our coffee development process. *Nespresso* Grand Cru coffees are made from exceptional green coffee beans, treated with infinite care by passionate and skilful experts. To create Grands Crus, all of the variables, including flavor notes, the aromatic profiles and the *crema* are taken into account. Close attention is paid to the drying, skilful blending, roasting and cooling phases during the production process, and finally the packaging stage in which the coffee is put into hermetically sealed aluminum capsules.

#### **CUTTING EDGE INSIDE AND OUT**

The Nespresso system, brilliant in its simplicity, manages the interplay of all factors – such as pressure, water temperature and quantity – needed to achieve a perfect result, cup after cup. Obsessed about innovation, compulsive about the finer details and passionate about the fusion and balance between the latest technology and cutting edge design, *Nespresso* professional machines provide industrial strength quality and multi-head machines for added efficiency.

#### **EVERYONE BENEFITS FROM QUALITY**



To maintain our exceptional coffee quality for generations to come, in 2003 we established the AAA Sustainable Quality<sup>™</sup> Program, together with the Rainforest Alliance, a leading NGO helping farmers on the path to sustainability. The program rewards farmers producing beans of the

highest quality with higher remuneration and helps to improve efficiency, offering brighter prospects and security to farmers and their communities. *Nespresso* has committed to sourcing 80% of its coffee from the AAA

program, and to achieving Rainforest Alliance certification, by 2013. We extended our sustainability commitment in 2009 through the creation of the Ecolaboration<sup>™</sup> program.

www.nespresso.com/ecolaboration

Nespresso appeals to your customers' tastes while creating powerful and long-lasting experiences.

#### **NESPRESSO AS THE SIGN OF EXCELLENCE**

*Nespresso* has become a globally recognized reference for the highest quality espresso coffee and a unique lifestyle. The brand is a household name, respected and loved around the world. *Nespresso* will appeal to your customers' tastes while creating powerful and long-lasting experiences.





## DISCOVER OUR 8 EXCEPTIONAL GRANDS CRUS

#### RISTRETTOS

#### RISTRETTO RISTRETTO **ORIGIN INDIA** Full-bodied and persistent Intense and spicy Ristretto Origin India is the Pure and dark-roasted South marriage of the finest Arabicas and Central American Arabicas with a hint of Robusta from make Ristretto a coffee with a southern India. It is a fulldense body and distinct cocoa bodied coffee, which has a notes. powerful character and notes of spices. Intensity 9 Intensity 10

### ESPRESSOS

Intensity 7

ESPRESSO FORTE Round and balanced Made exclusively from South and Central American Arabicas, the complex aroma of this intensely roasted espresso is a balance of strong roasted and fruity notes.

Robusta, Espresso Leggero adds smooth cocoa and cereal notes to a well-balanced body.

ESPRESSO LEGGERO

Light and refreshing

A delicious blend of South

Intensity 6

LUNGOS

hint of fruit.

Intensity 4

LUNGO FORTE

Elegant and roasted

A complex blend of South and

Central American Arabicas,

Lungo Forte holds intense

roasted notes with a subtle

Flowery and refreshing

LUNGO LEGGERO

Intensity 2

A delicate blend of lightly roasted East African, South and Central American Arabicas. Lungo Leggero is an aromatic coffee with mild notes of jasmine.



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### NESPRESSO. COOLBREEZE



### DECAFFEINATED

### ESPRESSO DECAFFEINATO

Dense and powerful

Dark-roasted South American Arabicas with a touch of Robusta bring out the subtle cocoa and roasted cereal notes of this full-bodied decaffeinated espresso.

Intensity 7 

### LUNGO DECAFFEINATO

Velvety and aromatic



A blend of decaffeinated South American Arabicas and Robusta, this coffee reveals flavors of red fruit balanced with sweet cereal notes.

Intensity 2 





When exceptional quality Grands Crus meet incomparable milk froth

### INDULGENT MOMENTS TO BUILD YOUR BUSINESS

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## NESPRESSO, COOLBREEZE

# ing delicious and custom-made beverages significantly contribute to the success of establishment.

e Nespresso Grands Crus can be used to prepare the most ate recipes at the touch of a button. Nespresso professional nes benefit from the latest technological advances, ng the exceptional quality of the milk froth they produce. cold, with a rich and smooth milk froth, the result is always tent and perfect.



Number of coffees served per month: 300 or more • Fully automated, ideal for small establishments, it discretely compliments into your decor and

## THE GEMINI RANGE

The Gemini range machines are true jewels of advanced technology. Their refined aesthetic houses a mechanism that is remarkably simple and flexible to use, providing you with the perfect taste of exceptional coffee day after day.

### GEMINI CS 200 PRO

Number of coffees served per month: 600 or more • Its innovative double head means two coffees can be prepared simultaneously and automatically.

### GEMINI CS 220 PRO

Number of coffees served per month: 600 or more • The double head technology combined with the cappuccino function means you can indulge in your favorite coffee recipes.



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# NESPRESSO. COOLBREEZE



### NESPRESSO. COOLBREEZE



## -/IGUILIA-EXCELLENCE ON A GRAND SCALE

Professional barista tradition perfected by state of the art technology, with unmatched in-cup quality for high-volume establishments.

#### THE BARISTA WAY

Aguila combines the best features of the traditional barista method with the latest technological innovations from *Nespresso*. The finest sophisticated methods are achieved at the touch of a button, for the perfect cup of coffee.

#### EASILY MANAGE PEAK PERIODS

4 extraction heads work simultaneously enabling front-of-house personnel to adjust the speed of beverage preparations for the most demanding of customers.

#### A HIGH LEVEL OF AUTONOMY TO MANAGE HIGH VOLUMES

- Direct water connection with filters available
- A refrigerated container keeping 5L of fresh milk at the temperature 33.8F to 41F (dishwasher-safe)
- Capacity for 250 used capsules
- Two spacious high capacity cup heaters

Aguila: signature in-cup quality for high volume establishments

- Daily semi-automatic cleaning and rinsing system, at the touch of a button
- Energy-saving mode when the machine is not being used
- The "fail-safe" feature of the machine means that the machine is designed in a modular concept allowing easy replacement of modules able to operate independently

### CUSTOM-MADE HOT AND COLD COFFEE RECIPES AND BEVERAGES TO DELIGHT ALL YOUR CUSTOMERS' TASTES AND PREFERENCES

Espresso     Cappuccino     Lungo     Latte Macchiato
Ristretto     Espresso Macchiato
GOURMETMILK-BASEDCOFFEESCOFFEE RECIPES

### PREPARATIONS

- Hot milk froth
- Cold milk froth
- Hot milk
- Cold milk



### NESPRESSO. COOLBREEZE

### *AGUILA:* PROFESSIONAL COFFEE EXPERTISE

# The professional machine especially designed to combine the best of traditional coffee-making methods with the latest advances from *Nespresso*.

#### PREMIUM DESIGN

- The finest high quality materials have been chosen and specifically designed for the internal and external components of the machine, to ensure that it is ergonomically sound.
- Reliability of the 6 water boilers that can deliver pressure of up to 19 bars through a patented extraction system, ensuring an optimum in-cup result, cup after cup.
- 2-year warranty.

### A PROFESSIONAL MACHINE AT THE HEIGHT OF INNOVATION

- Front screens to facilitate preparation, maintenance and the display of messages, including the coffee consumption of the machine.
- A network connection via a SIM card\* can enable online tracking of the machine's maintenance needs (preventive calls planned when required)\*\*.
- \* Activated only upon consent and subject to further terms and conditions of sale/services and privacy policy. \*\* Depending on country availability.

#### **GETTING THE ESSENTIALS RIGHT**

Aguila is designed for establishments with a daily consumption of 150 or more coffees that are looking for cost effective, premium coffee solutions to cater to their ever-more demanding customers. The association between *Nespresso* and Thermoplan AG will guarantee your customers exceptional hot and cold gourmet coffee beverages, ready at the touch of a button. The professional services you will benefit from will guarantee you peace of mind and more time to spend on what really matters: your customers.

### ECOLABORATION™, SUSTAINABLE DEVELOPMENT BY NESPRESSO

Sustainable development is a high priority for *Nespresso*. That's why this machine enters an " energy saving " mode after a period of 1 to 60 minutes of inactivity (adjustable by the technician upon installation) and saves 50% energy ; it enters a "maximum energy saving" mode after a longer period of 60 to 720 minutes of inactivity, saving 95% energy.

With Aguila, spend time on what really matters: your customers.



# Benefit from professional services, 24/7



### SERVICES FOR PROFESSIONALS

Nespresso has associated its world renowned coffee expertise with that of Thermoplan AG. Specialized in state of the art milk systems, this Swiss company has been a recognized leader in its field since 1974. The union of our expertise is designed to provide the ultimate experience for Nespresso professional customers.

- Dedicated customer service
- Capsules delivered within 48 hours
- A tailor-made help line
- 1200 technicians in over 60 countries, available within hours of your call
- Technical review and preventive maintenance of your machine
- every year
- Assessment of your water (softening filters available)

## NESPRESSO, COOLBREEZE

### BENEFIT FROM PREMIUM PROFESSIONAL SERVICES, 24/7

To respond to your specific needs, Nespresso offers you a wide range of exclusive services:

### DISCOVER LES COLLECTIONS BY NESPRESSO

Nespresso has developed several collections of accessories that are notable for their style and practicality. Les Collections include accessories that range from cups to presentation boxes. There are also storage units as well as a range of cleaning products for your machine.

### NESPRESSO. COOLBREEZE



# NESPRESSO, COOLBREEZE







GEMINI CS 101 PRO

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	30	2 x 30	2 x 30
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1260	1300	2410	2410
8.7 x 12.8 x 12in/22 x 32.5 x 30.5cm	8.2 x 17.4 x 13.9in/20.8 x 44.1 x 35.3cm	22 x 15.4 x 14.6in/56 x 39.2 x 37cm	22 x 15.4 x 14.6in/56 x 39.2 x 37cm
9.2lbs/4.2kg	21.3lbs/9.7kg	33lbs/15kg	39.6lbs/18kg

300+	300+	

	AGUILA	AG 420	PRO	
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P R E P A R A T I O N	
Ristretto, Espresso, Lungo	•
Cappuccino, Caffè Latte** and Latte Macchiato functions	•
Hot and cold milk-based recipes	
One-touch recipe preparations (milk-based, hot water)	•
Disposable nozzle for Cappuccino and Caffè Latte	
Hot water	•

MAIN FEATURES*	
Number of extraction heads	4
Semi-automatic capsule insertion and ejection	
Manual capsule insertion and ejection	•
Programmable cup sizes	•
Milk prepared at the touch of a button	•
Insulated container to store fresh, cold milk for up to 8 hours (in liters)	
Integrated milk fridge capacity, keeping milk cold between 33.8F to 41F	5
Pre-programmed choice of languages on digital display	•
High-pressure pump (up to 19 bar pressure)	•
Boilers	6
Machine connected to the network	•
Independent "fail-safe" operation of extraction heads	•
Energy saving mode	•
Semi-automatic daily cleaning	•
2-year warranty	•

ADDITIONAL INFORMATION	
Removable water tanks (in liters)	
Direct connection to water supply	•
Used capsules container capacity	2 x 125
Electronic «capsule container full» indicator	•
Descaling alarm	•
Maximum power rating (in watts)	9000
Dimensions (W x D x H)	39.4 x 24.4 x 24.8in/10 x 62 x 63cm
Weight	220.5lbs/100kg

CAPACITY	
Number of serving per month	4000+

\* All machines are compatible with EuP norms (Energy-using Products) except AGUILA. \*\* The Caffè Latte function is not available with AGUILA





### GEMINI CS 200 PRO

### GEMINI CS 220 PRO

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For more information, please contact a *Coolbreeze* Representative who will be happy to discuss your coffee requirements with you and determine the coffee solution best suited to your needs.

### Tel: (813) 635-0000 (toll free)

Or complete the online form at https://coolbreezebeverages.com/products/nespresso

Coolbreeze Beverages 4614 Eagle Falls Place Tampa, FL 33619



### NESPRESSO. COOLBREEZE